



# NEWSLETTER

Publisher Michele Shimkus

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## SentryPoints Investor Meeting

Thomas Teague and Don Willis conducted the 2<sup>nd</sup> SentryPoints Investor Meeting at the Fort Wayne Country Club on October 28, 2004. Several important matters were discussed including *Anti-Dilution Protection, Investment Tax Credit and Intellectual Property definitions*. Don Willis also discussed the definition of the "core" of the software. If you would like to receive a copy of the information discussed at the meeting, please contact Michele Shimkus at 260.469.4411.

## NEW INTERACTIVE CD-ROM

The SentryPoints Team is creating a twenty minute interactive CD-ROM presentation that will detail our products and services. The CD is narrated by Paul Helmke and will help introduce SentryPoints to cities and towns. This presentation will also be available from the SentryPoints website upon completion and will include a follow up survey to be completed by the viewer. This project is expected to be completed by the new year.



It's 9:00 a.m.  
Your city is bustling, when the unthinkable happens.  
A hazardous material fire. Natural Disaster.  
Explosion.  
Or even a terrorist attack.

**Will you be ready?**

## SentryPoints Visits Several Cities

Gary, Baltimore, Indianapolis and Dearborn are only a few of the cities meeting with SentryPoints to discuss their individual homeland security safety needs. Led by Paul Helmke, Chairman, SentryPoints has been introduced to a large number of cities. The U.S. Conference of Mayors has also been instrumental in introducing our company to interested mayors. Several cities have already scheduled to visit the SentryPoints *Software Integration Lab (SIL)* to view our capabilities.

## Software Integration Lab to Host Demo for Baltimore

The Software Integration Lab (SIL), owned by Don Willis through 4D Development and managed by Chuck Zumbrun, will host a demonstration for the City of Baltimore in December. The SIL offers communication links, computer equipment, map displays, status boards and has the capability to demonstrate a "live" preview of SentryPoints' command and control software. Elliot Schlanger, Chief Information Officer for the City of Baltimore is scheduled to meet with Paul Helmke at the SIL.



## IU KELLY SCHOOL OF BUSINESS GOWTH 100 AWARD

On October 27, 2004, FourthWave, LLC, parent company for SentryPoints, received the Growth 100 Award. Each fall for the past ten years, the Kelley School of Business's Johnson Center for Entrepreneurship and Innovation presents awards to 100 of the top high growth, high potential businesses in Indiana. This was an opportunity for the company to network and gain state-wide recognition. In order to win this prestigious award, you must:

1. Be a privately held company in Indiana
2. Have achieved 15% increases in revenue or more for a combined immediate two year period
3. Have reported a minimum revenue of \$500,000 at the conclusion of 2003  
*OR* your company has raised significant outside funding

To view the complete news release please visit our website at

[www.sentrypointslc.net/news](http://www.sentrypointslc.net/news)



SentryPoints has moved into our new location  
in the FourthWave Building  
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